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APPOINTMENTS

Assistant Professor, Instituto Tecnológico Autónomo de México, Center for Economic Research (ITAM - CIE), (currently on leave at the University of Texas, Dallas)	Jan 2007 – present
Visiting Research Professor and Acting Director of the Negotiations Center, University of Texas, Dallas	Aug 2011 – May 2012
Visiting Scholar, Department of Economics, University of Arizona	Aug 2009 – Dec 2009
Visitor, Economic Theory II, University of Heidelberg	July 2007
Postdoc, Economic Theory II, University of Heidelberg	July 2006 – Dec 2006

EDUCATION

Ph.D., Economics, University of Arizona	Dec 2006
M.A., Economics, University of Arizona	Dec 2002
B.A., Economics, Lewis & Clark College	June 2000

PUBLICATIONS

“Sick Pay Provision in Laboratory Labor Markets,” with Peter Dürsch and Jörg Oechssler, *European Economic Review*, forthcoming.

“Legitimacy of Control,” with Wendelin Schnedler, *Journal of Economics & Management Strategy*, forthcoming.

“Building Trust One Gift at the Time,” with Maroš Servátka and Steven Tucker, *Games (Special Issue on Fairness in Games)*, 2(4), 2011, 412-433.

“Words Speak Louder Than Money,” with Maroš Servátka and Steven Tucker, *Journal of Economic Psychology*, 2011, 32(5), 700–709.

“Mandatory Sick Pay Provision: A Labor Market Experiment,” with Stefan Bauernschuster, Peter Dürsch and Jörg Oechssler, *Journal of Public Economics*, 2010, 94(11–12), 870–877.

“Saliency of Outside Options in the Lost Wallet Game,” with James C. Cox and Maroš Servátka, *Experimental Economics*, 2010, 13(1), 66–74.

“Unequal Outside Options in the Lost Wallet Game,” with Maroš Servátka, *Economics Bulletin*, 2009, 29(4), 1–14.

OTHER PUBLICATIONS

“Does a Deposit Increase Trust and Trustworthiness?” with Steven Tucker and Maroš Servátka, In Anderssen, R.S., R.D. Braddock and L.T.H. Newham (eds) 18th World IMACS Congress and MODSIM09, July 2009, 1464-1470.

“Experimental Examination of Behavior in a Sequential versus Simultaneous Trust Game,” with Maroš Servátka and Steven Tucker, *Proceedings of the International Congress on Modelling and Simulation*, Christchurch, 2007, 372-378.

WORKING PAPERS

“Early, Late, and Multiple Bidding in Internet Auctions,” revise & resubmit at *Games and Economic Behavior*

“ABC on Deals,” with Martin Dufwenberg and Maroš Servátka

“Axiom of Monotonicity: An Experimental Test,” with Tridib Sharma

“Status Quo Effects in Fairness Games: Acts of Commission vs. Acts of Omission,” with James C. Cox and Maroš Servátka

“Strategic Use of Trust,” with Maroš Servátka and Steven Tucker

TEACHING

Behavioral/Experimental Economics (doctoral level), ITAM

Spring 2011, Spring 2009

Advanced Microeconomic Theory II (undergraduate game theory), ITAM

Spring 2011, Fall 2010, Spring 2010, Spring 2009, Fall 2008, Spring 2008, Fall 2007, Spring 2007

Games and Decisions (undergraduate game theory), University of Arizona

Fall 2009

Economia IV (undergraduate general and partial equilibrium), ITAM Spring 2009

Advanced Microeconomic Theory I (undergraduate consumer and producer theory), ITAM Spring 2007

GRANTS

College of Business and Economics Contestable Research Grant, 2011, University of Canterbury, “Agreements, Bargaining, and Cheating,” with Maroš Servátka and Martin Dufwenberg

College of Business and Economics Contestable Research Grant, 2007, University of Canterbury, “Strategic Use of Trust,” with Maroš Servátka and Steven Tucker

Sonderforschungsbereich 504, University of Mannheim, 2006, “Legitimacy of Control,” with Wendelin Schnedler

Sonderforschungsbereich 504, University of Mannheim, 2006, “Agreements and Agency,” with Martin Dufwenberg and Maroš Servátka

British Academy of Sciences, 2006, “Experimental Study Alternative Sick Pay Schemes,” with R.L.Oaxaca and John Treble

National Science Foundation (NSF) Dissertation Improvement Grant, 2005, “Bidding Behavior in Internet Auction Markets”

PRESENTATIONS, CONFERENCES AND SHORT VISITS

Economic Science Association, North American Meeting, Tucson, November, 2011 (scheduled)

University of Texas, Dallas, Dallas, September, 2011

Economic Science Association, International Meeting, Chicago, July, 2011

Economic Science Association, North American Meeting, Tucson, November, 2010

Banco de México, Mexico City, August, 2010

Society for Advancement of Behavioral Economics, Meeting, San Diego, August 2010

University of Guanajuato, Guanajuato, Mexico, May 2010

Economic Science Association, North American Meeting, Tucson, November, 2009

University of Arizona, Tucson, November, 2009

Economic Science Association, International Meeting, Washington D.C., July, 2009

El Colegio de México, October, Mexico City, 2008

Economic Science Association, International Meeting, Pasadena, June, 2008

Society for Economic Design Meeting, Ann Arbor, June, 2008

Centro de Investigación y Docencia Económicas, Mexico City, May, 2008

Economic Science Association, North American Meeting, Tucson, November, 2007

Southern Economic Association Meeting, November, New Orleans, 2007

University of Canterbury (one week visit), Christchurch, New Zealand, October, 2007

University of Mannheim, Sonderforschungsbereich 504, Mannheim, July, 2007

Economic Science Association, International Meeting, Rome, June, 2007

University of Mannheim, Sonderforschungsbereich 504, Mannheim, February, 2007

Humboldt University, Berlin, November, 2006

University of Heidelberg, Heidelberg, October, 2006
Instituto Tecnológico Autónomo de México (ITAM), Mexico City, February, 2006
Center for Economic Research & Graduate Education – Economics Institute (CERGE-EI),
Prague, February, 2006
Deutsches Institut für Wirtschaftsforschung (DIW), Berlin, February, 2006

REFEREED FOR

B.E. Journals in Economic Analysis & Policy, Economics Bulletin, European Economic Review,
Experimental Economics, Games and Economic Behavior, Journal of Economic Behavior and
Organization, Journal of Economics & Management Strategy, Journal of Public Economics,
Theory and Decision

Updated: October, 2011